# MGT 3225 Project Outline Project Title: E-Business in Organization

# **PROJECT DESCRIPTION & REQUIREMENTS:**

In this course project you are expected to form a group of 5 members. Your group's first task will be identifying any practical example of e-business in any organization you are familiar with. <u>Please make sure</u>, before selecting the e-business organization you consult with your instructor. Your instructor will help you to select such e-business case which can be used to fulfill all the five requirements below.

You need to write a formal report which includes following requirements within <u>2000 words</u> (be aware that plagiarism will be checked and if found the group will be heavily penalized!):

# Requirement 1: E-business in organization

- Describe the context and e-business mission/vision.
- Range of service (selling products/service), characteristics of product/service, key business focus.
- Define and describe e-business model.
- Drivers of e-business adoption in organization

# Requirement 2: E-business revenue model

- Describe the value proposition of the e-business model.
- Describe the revenue model of the organization.
- Online marketplace structure (multichannel, click, bricks-&-mortar, etc.)
  - Market segment
  - Revenue generating strategy (pricing strategy, product strategy, etc.)
  - Marketplace structure (intermediary-based, auction, location of trade, etc.)

## Requirement 3: E-business platform/infrastructure

- E-business application service (ERP, CRM, SCM, data mining, etc.)
- IT use for e-business application (intranet, extranet, Internet, EDI, etc.) and its specific function.
- Describe the web technology and software applications (web 2.0, blog, feed, widget, etc.)
- Web content management strategy for updating data and content, speed and responsiveness and site optimization.

## Requirement 4: Digital strategy for e-business

- Do they have separate e-business strategy? If yes, describe how it supports its corporate strategy.
- Analyze e-business strategy (e.g., SWOT, competitor analysis, situation analysis, strategic agility, market positioning).
- Identify firm's competitive threats (at least two) and describe how the firm can respond to those competitive threats.

## Requirement 5: E-business Security

- Mention and briefly describe five IT security risks which can negatively impact the ebusiness.
- From those identified risks, select two which most likely to cause severe damage.
- For those two, suggest security management (both technical and managerial) which can prevent or manage those risks.

#### FORMAT OF THE REPORT

The suggested format of the report is as follows-

- Paper Size: A4
- All Margin 1cm
- Font size 12, style Times new Roman
- Footer: Page number in each page
- Line spacing 1.5 lines
- Correct Citation and referencing (if applicable)
- Correct grammar and spelling
- Use formal cover page
- Include executive summary (no more than 200 words); table of contents and if applicable then reference (This will not contribute towards your word count)
- Separately provide one copy of the "Contribution Table" (print the last page of this Course Project Outline and fill the table and take sign from the group members)

## **REPORT OUTLINE**

Cover Page Table of Contents Executive Summary (within 200 words) 1.0 Introduction (Within 100 words, briefly introduce the information systems and the organization) 2.0 Requirement 1 3.0 Requirement 2 4.0 Requirement 3 5.0 Requirement 4 6.0 Requirement 5 7.0 Concluding Remarks (Within 100 words) Reference (if applicable)

## MARKING GRID

Associated Program Student Learning Objective (SLO)	Marking Criteria	Marks Distribution
MIS 1: Understand e-business model, and identify its importance in business.	Does Not Meet Expectation = 0 Meets Expectation = 1 Exceeds Expectation = 2	2
MIS 2: Reveal the e-business revenue model and explore the online marketplace structure.	Does Not Meet Expectation = 0 Meets Expectation = 1 Exceeds Expectation = 2	2
MIS 3: Exhibit the knowledge on e-business infrastructure and apply the knowledge of using different software applications in business.	Does Not Meet Expectation = 0 Meets Expectation = 1 Exceeds Expectation = 2	2
MIS 4: Develop and analyze digital strategy for e-business.	Does Not Meet Expectation = 0 Meets Expectation = 1 Exceeds Expectation = 2	2
MIS 5: Identify the potential security risks in e-business environment and develop management strategy to tackle the risks.	Does Not Meet Expectation = 0 Meets Expectation = 1 Exceeds Expectation = 2	2
-N/A- Total Marks	Assigned by Instructor	5 <b>15</b>
	Learning Objective (SLO) MIS 1: Understand e-business model, and identify its importance in business. MIS 2: Reveal the e-business revenue model and explore the online marketplace structure. MIS 3: Exhibit the knowledge on e-business infrastructure and apply the knowledge of using different software applications in business. MIS 4: Develop and analyze digital strategy for e- business. MIS 5: Identify the potential security risks in e-business environment and develop management strategy to tackle the risks.	Learning Objective (SLO)Marking CriteriaMIS 1: Understand e-businessDoes Not Meet Expectationmodel, and identify its= 0importance in business.Meets Expectation = 1Exceeds Expectation = 2Exceeds Expectation = 2MIS 2: Reveal the e-businessDoes Not Meet Expectationrevenue model and explore= 0the online marketplaceMeets Expectation = 1structure.Exceeds Expectation = 2MIS 3: Exhibit the knowledgeDoes Not Meet Expectationon e-business infrastructure= 0and apply the knowledge ofMeets Expectation = 1using different softwareExceeds Expectation = 2MIS 4: Develop and analyzeDoes Not Meet Expectationdigital strategy for e-= 0business.Meets Expectation = 1Exceeds Expectation = 2Exceeds Expectation = 2MIS 5: Identify the potentialDoes Not Meet Expectationsecurity risks in e-business= 0environment and developMeets Expectation = 1management strategy toExceeds Expectation = 2-N/A-Assigned by Instructor

## **CONTRIBUTION TABLE**

Group Number:

By signing on Table 1 each member acknowledges his or her agreement with the stated contribution to the overall report made by each individual.

First Name	Student ID	<b>Contribution/Activities</b>	Signature

## Table 1: Membership and Individual Contribution